

MD ANALYSIS

CA 1 April Analysis

GAT Constitutional Area 1 Leader: Open

July 2020 to April 2021 (10 months) Results

CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	120	95	57	54	100
Charter Members	3749	3063	1889	1923	3055
New Members	23376	21163	20805	18451	14301
Drops	32374	33972	28667	27786	27778
Net Growth	-2344	-6820	-3117	-4703	-8052

April (Only Results)

CA 1	Apr-18	Apr-19	Apr-20	Apr-21
New Clubs	16	13	9	9
Charter Members	447	318	221	285
New Members	2539	2907	567	1773
Drops	2807	2313	1591	2224
Net Growth	471	1115	-662	75

Statement for 4th Quarter Results(previous 3 years)

CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
New Clubs	64	45	31
Charter Members	1824	1270	830
New Members	11293	7405	2465
Drops	18103	14661	12550
Net Growth	-3846	-5126	-8529

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	0	0	0	9	8
		Charter Members	0	0	0	332	212
		New Members	0	0	0	1983	1550
		Drops	0	0	0	2960	2967
		Net Growth	0	0	0	-404	-1019
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	4
		New Members	0	0	0	201	164
		Drops	0	0	0	409	446
		Net Growth	0	0	0	-132	-253
8	Louisiana	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	28	17
		New Members	0	0	0	204	155
		Drops	0	0	0	355	467
		Net Growth	0	0	0	-90	-262
16	New Jersey	New Clubs	0	3	2	0	0
		Charter Members	3	86	56	0	0
		New Members	342	308	358	0	0
		Drops	478	453	359	0	0
		Net Growth	-90	-11	129	0	0
20	Bermuda New York	New Clubs	7	6	3	0	0
		Charter Members	182	174	134	0	0
		New Members	1058	917	996	0	0
		Drops	1327	1401	1235	0	0
		Net Growth	29	-217	39	0	0
22	Delaware District Of Columbia Maryland	New Clubs	2	1	0	0	0
		Charter Members	90	51	1	0	0
		New Members	464	411	407	0	0
		Drops	531	692	489	0	0
		Net Growth	70	-173	-28	0	0
23	Connecticut	New Clubs	2	5	0	0	0
		Charter Members	72	93	14	0	0
		New Members	313	307	288	0	0
		Drops	445	472	463	0	0
		Net Growth	-27	-41	-143	0	0
33	Massachusetts	New Clubs	2	0	0	0	0
		Charter Members	71	4	5	0	0
		New Members	475	470	433	0	0
		Drops	639	648	588	0	0
		Net Growth	-26	-115	-108	0	0
44	New Hampshire	New Clubs	1	2	1	0	0
		Charter Members	23	55	28	0	0
		New Members	193	161	142	0	0
		Drops	220	207	131	0	0
		Net Growth	12	18	54	0	0
42	Rhode Island	New Clubs	1	0	0	0	0
		Charter Members	22	0	1	0	0
		New Members	67	64	64	0	0
		Drops	73	73	49	0	0
		Net Growth	19	-4	19	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	81	72	65	0	0
		Drops	141	93	71	0	0
		Net Growth	-50	-8	7	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	0	3	0	0
		New Members	141	119	125	0	0
		Drops	157	150	141	0	0
		Net Growth	-2	-22	4	0	0
Total	New Clubs	15	17	6	10	9	
	Charter Members	463	463	242	362	233	
	New Members	3134	2829	2878	2388	1869	
	Drops	4011	4189	3526	3724	3880	
	Net Growth	-65	-573	-27	-626	-1534	

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
2	Texas	New Clubs	0	0	1	0
		Charter Members	0	0	23	5
		New Members	0	0	45	224
		Drops	0	0	166	271
		Net Growth	0	0	-87	-18
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	17
		Drops	0	0	18	40
		Net Growth	0	0	-18	-12
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	4	20
		Drops	0	0	11	52
		Net Growth	0	0	-6	-9
16	New Jersey	New Clubs	1	1	0	0
		Charter Members	34	22	0	0
		New Members	47	94	0	0
		Drops	33	10	0	0
		Net Growth	51	107	0	0
20	Bermuda New York	New Clubs	0	1	0	0
		Charter Members	4	23	0	0
		New Members	92	173	0	0
		Drops	168	85	0	0
		Net Growth	-64	115	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	4	1	0	0
		New Members	47	70	0	0
		Drops	47	52	0	0
		Net Growth	8	23	0	0
23	Connecticut	New Clubs	2	0	0	0
		Charter Members	42	0	0	0
		New Members	59	50	0	0
		Drops	38	21	0	0
		Net Growth	64	30	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	67	60	0	0
		Drops	71	55	0	0
		Net Growth	0	10	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	14	20	0	0
		Drops	16	13	0	0
		Net Growth	-1	8	0	0

			Apr-18	Apr-19	Apr-20	Apr-21
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	11	0	0
		Drops	12	3	0	0
		Net Growth	-1	9	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	15	8	0	0
		Drops	3	7	0	0
		Net Growth	12	1	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	14	0	0
		Drops	16	10	0	0
		Net Growth	-3	4	0	0
Total		New Clubs	3	2	1	0
		Charter Members	85	49	23	5
		New Members	363	500	49	261
		Drops	404	256	195	363
		Net Growth	66	307	-111	-39

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
2	Texas	New Clubs	0	0	3
		Charter Members	0	0	71
		New Members	0	0	284
		Drops	0	0	1048
		Net Growth	0	0	-613
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	19
		Drops	0	0	93
		Net Growth	0	0	-73
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	0	0	12
		Drops	0	0	95
		Net Growth	0	0	-78
16	New Jersey	New Clubs	1	3	0
		Charter Members	34	68	0
		New Members	141	163	0
		Drops	232	261	0
		Net Growth	-49	-24	0
20	Bermuda New York	New Clubs	2	1	0
		Charter Members	53	27	0
		New Members	496	404	0
		Drops	955	586	0
		Net Growth	-364	-119	0
22	Delaware District Of Columbia Maryland	New Clubs	0	1	0
		Charter Members	4	27	0
		New Members	234	177	0
		Drops	301	258	0
		Net Growth	-54	-36	0
23	Connecticut	New Clubs	4	0	0
		Charter Members	114	2	0
		New Members	255	126	0
		Drops	223	234	0
		Net Growth	164	-96	0
33	Massachusetts	New Clubs	1	1	0
		Charter Members	24	26	0
		New Members	220	162	0
		Drops	341	363	0
		Net Growth	-79	-160	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	101	54	0
		Drops	148	103	0
		Net Growth	-36	-43	0

			2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
42	Rhode Island	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	39	26	0
		Drops	74	39	0
		Net Growth	-11	-12	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	40	37	0
		Drops	56	89	0
		Net Growth	-14	-48	0
41	Maine	New Clubs	1	1	0
		Charter Members	21	20	0
		New Members	70	43	0
		Drops	90	87	0
		Net Growth	3	-23	0
Total		New Clubs	10	7	3
		Charter Members	271	171	74
		New Members	1596	1192	315
		Drops	2420	2020	1236
		Net Growth	-440	-561	-764

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	0	0	0	7	16
		Charter Members	0	0	0	282	599
		New Members	0	0	0	1742	1157
		Drops	0	0	0	2136	2397
		Net Growth	0	0	0	100	-454
13	Ohio	New Clubs	2	1	1	0	0
		Charter Members	67	37	33	0	0
		New Members	736	592	589	0	0
		Drops	1083	1042	870	0	0
		Net Growth	-219	-336	-176	0	0
14	Pennsylvania Unknown	New Clubs	4	9	2	0	0
		Charter Members	125	271	51	0	0
		New Members	1048	1089	1009	0	0
		Drops	1574	1723	1559	0	0
		Net Growth	-293	-227	-362	0	0
21	Arizona	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	28	179
		New Members	0	0	0	244	225
		Drops	0	0	0	348	458
		Net Growth	0	0	0	-8	26
24	Virginia	New Clubs	1	2	3	0	0
		Charter Members	30	127	90	0	0
		New Members	458	461	405	0	0
		Drops	712	695	605	0	0
		Net Growth	-138	-40	-64	0	0
29	West Virginia	New Clubs	0	1	1	0	0
		Charter Members	2	21	22	0	0
		New Members	259	195	235	0	0
		Drops	423	364	299	0	0
		Net Growth	-130	-121	-15	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	73	41
		Drops	0	0	0	77	73
		Net Growth	0	0	0	17	-25
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	2
		New Members	0	0	0	100	154
		Drops	0	0	0	141	118
		Net Growth	0	0	0	-19	64
46	California Nevada	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	44
		New Members	0	0	0	99	82
		Drops	0	0	0	150	131
		Net Growth	0	0	0	-42	3
Total		New Clubs	7	13	7	7	22
		Charter Members	224	456	196	314	824
		New Members	2501	2337	2238	2258	1659
		Drops	3792	3824	3333	2852	3177
		Net Growth	-780	-724	-617	48	-386

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
4	California	New Clubs	0	0	1	1
		Charter Members	0	0	22	40
		New Members	0	0	55	108
		Drops	0	0	143	136
		Net Growth	0	0	-55	26
13	Ohio	New Clubs	0	0	0	0
		Charter Members	2	3	0	0
		New Members	78	85	0	0
		Drops	92	58	0	0
		Net Growth	-4	31	0	0
14	Pennsylvania Unknown	New Clubs	1	1	0	0
		Charter Members	22	20	0	0
		New Members	101	163	0	0
		Drops	90	140	0	0
		Net Growth	54	59	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	4
		New Members	0	0	1	12
		Drops	0	0	44	33
		Net Growth	0	0	-22	-15
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	54	36	0	0
		Drops	64	35	0	0
		Net Growth	1	8	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	24	0	0
		Drops	18	41	0	0
		Net Growth	2	-17	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	2	4
		Drops	0	0	9	3
		Net Growth	0	0	-7	1
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	8	16
		Drops	0	0	7	7
		Net Growth	0	0	1	9
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	3	6
		Drops	0	0	11	5
		Net Growth	0	0	-7	1
Total		New Clubs	1	1	1	1
		Charter Members	24	26	22	44
		New Members	252	308	69	146
		Drops	264	274	214	184
		Net Growth	53	81	-90	22

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
4	California	New Clubs	0	0	4
		Charter Members	0	0	130
		New Members	0	0	199
		Drops	0	0	1163
		Net Growth	0	0	-750
13	Ohio	New Clubs	0	0	0
		Charter Members	2	8	0
		New Members	322	227	0
		Drops	512	369	0
		Net Growth	-145	-123	0
14	Pennsylvania Unknown	New Clubs	7	5	0
		Charter Members	155	120	0
		New Members	548	374	0
		Drops	920	782	0
		Net Growth	-151	-243	0
21	Arizona	New Clubs	0	0	4
		Charter Members	0	0	125
		New Members	0	0	30
		Drops	0	0	296
		Net Growth	0	0	-108
24	Virginia	New Clubs	2	0	0
		Charter Members	59	3	0
		New Members	205	127	0
		Drops	310	310	0
		Net Growth	-12	-168	0
29	West Virginia	New Clubs	1	0	0
		Charter Members	22	1	0
		New Members	118	97	0
		Drops	189	159	0
		Net Growth	-40	-57	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	9
		Drops	0	0	47
		Net Growth	0	0	-36
50	Hawaii	New Clubs	0	0	1
		Charter Members	0	0	16
		New Members	0	0	16
		Drops	0	0	132
		Net Growth	0	0	-91
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	15
		Drops	0	0	56
		Net Growth	0	0	-33

		2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
Total	New Clubs	10	5	9
	Charter Members	238	132	271
	New Members	1193	825	269
	Drops	1931	1620	1694
	Net Growth	-348	-591	-1018

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	4	3	1	0	0
		Charter Members	113	101	41	0	0
		New Members	872	804	906	0	0
		Drops	1257	1367	1154	0	0
		Net Growth	-135	-366	-81	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	35	47
		New Members	0	0	0	371	197
		Drops	0	0	0	552	376
		Net Growth	0	0	0	-91	-100
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	3	11
		Charter Members	0	0	0	79	306
		New Members	0	0	0	1104	664
		Drops	0	0	0	1436	1488
		Net Growth	0	0	0	-128	-419
11	Michigan	New Clubs	3	2	3	0	0
		Charter Members	114	105	74	0	0
		New Members	757	726	746	0	0
		Drops	1069	1060	883	0	0
		Net Growth	-111	-130	10	0	0
25	Indiana	New Clubs	2	0	0	0	0
		Charter Members	68	3	6	0	0
		New Members	638	581	608	0	0
		Drops	922	916	754	0	0
		Net Growth	-165	-252	-64	0	0
43	Kentucky	New Clubs	3	0	1	0	0
		Charter Members	77	3	21	0	0
		New Members	324	251	275	0	0
		Drops	553	587	538	0	0
		Net Growth	-94	-273	-218	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	79	94	79	0	0
		Drops	145	120	113	0	0
		Net Growth	-59	-17	-4	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	203	0
		Drops	0	0	0	302	0
		Net Growth	0	0	0	-68	0
Total		New Clubs	12	5	5	4	13
		Charter Members	372	215	142	115	353
		New Members	2670	2456	2614	1678	861
		Drops	3946	4050	3442	2290	1864
		Net Growth	-564	-1038	-357	-287	-519

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
1	Illinois	New Clubs	1	1	0	0
		Charter Members	40	21	0	0
		New Members	94	136	0	0
		Drops	121	99	0	0
		Net Growth	24	67	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	18	22
		Drops	0	0	40	22
		Net Growth	0	0	-18	5
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	2
		Charter Members	0	0	0	70
		New Members	0	0	35	89
		Drops	0	0	59	144
		Net Growth	0	0	-22	20
11	Michigan	New Clubs	0	0	0	0
		Charter Members	9	5	0	0
		New Members	103	125	0	0
		Drops	55	73	0	0
		Net Growth	65	61	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	83	163	0	0
		Drops	64	59	0	0
		Net Growth	30	113	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	34	0	0
		Drops	63	21	0	0
		Net Growth	-32	13	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	6	0	0
		Drops	22	8	0	0
		Net Growth	8	1	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	5	0
		Drops	0	0	22	0
		Net Growth	0	0	-14	0
Total		New Clubs	1	1	0	2
		Charter Members	49	28	1	70
		New Members	336	464	58	111
		Drops	325	260	121	166
		Net Growth	95	255	-54	25

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
1	Illinois	New Clubs	3	1	0
		Charter Members	92	26	0
		New Members	377	307	0
		Drops	795	568	0
		Net Growth	-275	-192	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	0	0	43
		Drops	0	0	189
		Net Growth	0	0	-138
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0
		Charter Members	0	0	6
		New Members	0	0	133
		Drops	0	0	661
		Net Growth	0	0	-494
11	Michigan	New Clubs	0	1	0
		Charter Members	14	35	0
		New Members	388	249	0
		Drops	571	499	0
		Net Growth	-113	-163	0
25	Indiana	New Clubs	2	0	0
		Charter Members	50	2	0
		New Members	350	308	0
		Drops	519	389	0
		Net Growth	-85	-49	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	202	90	0
		Drops	232	206	0
		Net Growth	-16	-112	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	61	23	0
		Drops	61	64	0
		Net Growth	1	-38	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	24
		Drops	0	0	95
		Net Growth	0	0	-65
Total		New Clubs	5	2	0
		Charter Members	157	63	8
		New Members	1378	977	200
		Drops	2178	1726	945
		Net Growth	-488	-554	-697

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
5	North Dakota Saskatchewan South Dakota	New Clubs	1	0	0	0	0
		Charter Members	27	0	3	0	0
		New Members	347	302	223	0	0
		Drops	443	467	387	0	0
		Net Growth	-39	-117	-135	0	0
5M	Manitoba Minnesota Ontario	New Clubs	5	3	1	0	0
		Charter Members	129	77	44	0	0
		New Members	1050	1057	967	0	0
		Drops	1225	1328	1291	0	0
		Net Growth	60	-68	-134	0	0
9	Iowa	New Clubs	2	0	1	0	0
		Charter Members	63	5	38	0	0
		New Members	599	439	430	0	0
		Drops	725	724	682	0	0
		Net Growth	-13	-203	-145	0	0
14	Pennsylvania Unknown	New Clubs	0	0	0	5	8
		Charter Members	0	0	0	127	251
		New Members	0	0	0	886	653
		Drops	0	0	0	1251	1425
		Net Growth	0	0	0	-139	-443
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	11	2
		New Members	0	0	0	332	244
		Drops	0	0	0	615	548
		Net Growth	0	0	0	-214	-244
27	Wisconsin	New Clubs	1	3	2	0	0
		Charter Members	22	70	49	0	0
		New Members	1152	1017	1029	0	0
		Drops	1383	1399	1212	0	0
		Net Growth	-96	-189	-21	0	0
29	West Virginia	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	48	30
		New Members	0	0	0	202	171
		Drops	0	0	0	401	271
		Net Growth	0	0	0	-109	-40
Total		New Clubs	9	6	4	6	9
		Charter Members	241	152	134	186	283
		New Members	3148	2815	2649	1420	1068
		Drops	3776	3918	3572	2267	2244
		Net Growth	-88	-577	-435	-462	-727

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	35	19	0	0
		Drops	57	38	0	0
		Net Growth	-21	-18	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	92	125	0	0
		Drops	109	103	0	0
		Net Growth	-12	38	0	0
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	44	55	0	0
		Drops	53	60	0	0
		Net Growth	-4	-4	0	0
14	Pennsylvania Unknown	New Clubs	0	0	4	0
		Charter Members	0	0	77	0
		New Members	0	0	19	61
		Drops	0	0	54	79
		Net Growth	0	0	45	-7
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	17	28
		Drops	0	0	46	40
		Net Growth	0	0	-26	-12
27	Wisconsin	New Clubs	1	1	0	0
		Charter Members	23	23	0	0
		New Members	99	126	0	0
		Drops	121	83	0	0
		Net Growth	17	75	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	3	0
		New Members	0	0	7	10
		Drops	0	0	15	30
		Net Growth	0	0	-4	-19
Total		New Clubs	1	1	4	0
		Charter Members	23	23	80	0
		New Members	270	325	43	99
		Drops	340	284	115	149
		Net Growth	-20	91	15	-38

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	132	53	0
		Drops	206	183	0
		Net Growth	-66	-119	0
5M	Manitoba Minnesota Ontario	New Clubs	2	0	0
		Charter Members	56	3	0
		New Members	527	333	0
		Drops	777	610	0
		Net Growth	-145	-247	0
9	Iowa	New Clubs	2	2	0
		Charter Members	55	48	0
		New Members	202	138	0
		Drops	374	346	0
		Net Growth	-105	-143	0
14	Pennsylvania Unknown	New Clubs	0	0	4
		Charter Members	0	0	78
		New Members	0	0	70
		Drops	0	0	476
		Net Growth	0	0	-309
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	5
		New Members	0	0	33
		Drops	0	0	233
		Net Growth	0	0	-174
27	Wisconsin	New Clubs	1	1	0
		Charter Members	28	25	0
		New Members	460	326	0
		Drops	763	576	0
		Net Growth	-233	-193	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	0	26
		Drops	0	0	128
		Net Growth	0	0	-95
Total		New Clubs	5	3	4
		Charter Members	139	76	87
		New Members	1321	850	129
		Drops	2120	1715	837
		Net Growth	-549	-702	-578

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	0	0	0	1	7
		Charter Members	0	0	0	33	197
		New Members	0	0	0	764	518
		Drops	0	0	0	1086	1197
		Net Growth	0	0	0	-205	-397
12	Tennessee	New Clubs	3	3	0	0	0
		Charter Members	85	141	4	0	0
		New Members	470	425	421	0	0
		Drops	659	662	597	0	0
		Net Growth	-57	-26	-133	0	0
18	Georgia	New Clubs	0	1	0	0	0
		Charter Members	5	29	5	0	0
		New Members	377	267	307	0	0
		Drops	658	550	494	0	0
		Net Growth	-233	-218	-149	0	0
27	Wisconsin	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	6	103
		New Members	0	0	0	979	827
		Drops	0	0	0	1252	1231
		Net Growth	0	0	0	-176	-228
30	Mississippi	New Clubs	1	1	0	0	0
		Charter Members	36	29	10	0	0
		New Members	166	213	137	0	0
		Drops	303	344	199	0	0
		Net Growth	-68	-73	-20	0	0
31	North Carolina	New Clubs	5	1	1	0	0
		Charter Members	150	31	26	0	0
		New Members	451	360	347	0	0
		Drops	671	775	566	0	0
		Net Growth	14	-330	-128	0	0
32	South Carolina	New Clubs	4	0	2	0	0
		Charter Members	113	0	69	0	0
		New Members	271	258	213	0	0
		Drops	406	393	347	0	0
		Net Growth	21	-96	-41	0	0
34	Alabama	New Clubs	0	1	1	0	0
		Charter Members	12	43	21	0	0
		New Members	214	206	248	0	0
		Drops	458	357	301	0	0
		Net Growth	-210	-79	-21	0	0
35	Aruba Bahamas Florida	New Clubs	5	4	4	0	0
		Charter Members	183	108	137	0	0
		New Members	544	488	520	0	0
		Drops	880	968	679	0	0
		Net Growth	13	-220	119	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	2	0	0
		Charter Members	0	28	52	0	0
		New Members	0	75	300	0	0
		Drops	0	354	408	0	0
		Net Growth	0	-240	-22	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
60	Various	New Clubs	1	2	2	0	0
		Charter Members	21	60	61	0	0
		New Members	259	109	179	0	0
		Drops	221	278	274	0	0
		Net Growth	70	-88	21	0	0
10	Michigan	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	22	0
		New Members	0	0	0	85	50
		Drops	0	0	0	143	99
		Net Growth	0	0	0	-21	-42
Total	New Clubs	19	14	12	2	11	
	Charter Members	605	469	385	61	300	
	New Members	2752	2401	2672	1828	1395	
	Drops	4256	4681	3865	2481	2527	
	Net Growth	-450	-1370	-374	-402	-667	

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
1	Illinois	New Clubs	0	0	0	1
		Charter Members	0	0	0	44
		New Members	0	0	13	87
		Drops	0	0	75	69
		Net Growth	0	0	-60	74
12	Tennessee	New Clubs	1	0	0	0
		Charter Members	26	0	0	0
		New Members	38	55	0	0
		Drops	61	59	0	0
		Net Growth	8	-3	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	45	38	0	0
		Drops	43	42	0	0
		Net Growth	12	-2	0	0
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	46	83
		Drops	0	0	72	102
		Net Growth	0	0	-22	-11
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	19	0	0
		Drops	44	32	0	0
		Net Growth	-2	-12	0	0
31	North Carolina	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	31	41	0	0
		Drops	62	39	0	0
		Net Growth	-26	26	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	35	20	0	0
		Drops	39	36	0	0
		Net Growth	2	-16	0	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	20	0	0
		Drops	29	18	0	0
		Net Growth	2	2	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	2	1	0	0
		New Members	56	72	0	0
		Drops	79	61	0	0
		Net Growth	-1	20	0	0

			Apr-18	Apr-19	Apr-20	Apr-21
51	Puerto Rico U S Virgin Islands	New Clubs	1	1	0	0
		Charter Members	26	20	0	0
		New Members	53	71	0	0
		Drops	94	45	0	0
		Net Growth	-13	60	0	0
60	Various	New Clubs	1	1	0	0
		Charter Members	33	26	0	0
		New Members	22	46	0	0
		Drops	35	25	0	0
		Net Growth	31	50	0	0
10	Michigan	New Clubs	0	0	1	0
		Charter Members	0	0	22	0
		New Members	0	0	1	4
		Drops	0	0	17	10
		Net Growth	0	0	7	-4
Total		New Clubs	3	3	1	1
		Charter Members	88	67	22	44
		New Members	350	382	60	174
		Drops	486	357	164	181
		Net Growth	13	125	-75	59

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	60
		Drops	0	0	569
		Net Growth	0	0	-492
12	Tennessee	New Clubs	1	1	0
		Charter Members	28	29	0
		New Members	260	138	0
		Drops	357	255	0
		Net Growth	-56	-79	0
18	Georgia	New Clubs	1	1	0
		Charter Members	24	27	0
		New Members	188	114	0
		Drops	197	207	0
		Net Growth	32	-51	0
27	Wisconsin	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	128
		Drops	0	0	486
		Net Growth	0	0	-325
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	91	39	0
		Drops	164	142	0
		Net Growth	-70	-98	0
31	North Carolina	New Clubs	0	2	0
		Charter Members	2	50	0
		New Members	179	116	0
		Drops	375	293	0
		Net Growth	-176	-109	0
32	South Carolina	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	143	70	0
		Drops	195	172	0
		Net Growth	-35	-85	0
34	Alabama	New Clubs	0	1	0
		Charter Members	1	32	0
		New Members	117	81	0
		Drops	155	89	0
		Net Growth	-29	30	0
35	Aruba Bahamas Florida	New Clubs	2	1	0
		Charter Members	50	48	0
		New Members	339	194	0
		Drops	557	551	0
		Net Growth	-111	-268	0

			2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	1	5	0
		Charter Members	37	123	0
		New Members	190	193	0
		Drops	333	175	0
		Net Growth	-91	165	0
60	Various	New Clubs	2	1	0
		Charter Members	68	28	0
		New Members	129	108	0
		Drops	202	140	0
		Net Growth	11	3	0
10	Michigan	New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	0	0	4
		Drops	0	0	63
		Net Growth	0	0	-35
Total		New Clubs	7	12	1
		Charter Members	211	337	24
		New Members	1636	1053	192
		Drops	2535	2024	1118
		Net Growth	-525	-492	-852

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	22	15	11	0	0
		Charter Members	640	524	356	0	0
		New Members	2674	2405	2242	0	0
		Drops	3938	3936	3043	0	0
		Net Growth	-343	-722	-162	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	1	8	0	0	0
		New Members	280	309	281	0	0
		Drops	462	460	388	0	0
		Net Growth	-148	-100	-78	0	0
7	Arkansas	New Clubs	0	1	0	0	0
		Charter Members	0	26	1	0	0
		New Members	274	247	225	0	0
		Drops	391	377	348	0	0
		Net Growth	-79	-70	-98	0	0
8	Louisiana	New Clubs	0	1	0	0	0
		Charter Members	3	27	24	0	0
		New Members	303	218	273	0	0
		Drops	453	394	361	0	0
		Net Growth	-118	-129	-32	0	0
16	New Jersey	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	27	54
		New Members	0	0	0	220	183
		Drops	0	0	0	401	331
		Net Growth	0	0	0	-80	-22
20	Bermuda New York	New Clubs	0	0	0	4	5
		Charter Members	0	0	0	150	129
		New Members	0	0	0	843	630
		Drops	0	0	0	1283	1167
		Net Growth	0	0	0	-156	-312
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	39	28
		New Members	0	0	0	326	210
		Drops	0	0	0	571	518
		Net Growth	0	0	0	-149	-232
26	Missouri	New Clubs	2	1	1	0	0
		Charter Members	51	31	32	0	0
		New Members	694	574	459	0	0
		Drops	853	884	858	0	0
		Net Growth	-34	-210	-297	0	0
Total		New Clubs	24	18	12	6	7
		Charter Members	695	616	413	216	211
		New Members	4225	3753	3480	1389	1023
		Drops	6097	6051	4998	2255	2016
		Net Growth	-722	-1231	-667	-385	-566

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
2	Texas	New Clubs	3	3	0	0
		Charter Members	77	66	0	0
		New Members	289	247	0	0
		Drops	349	292	0	0
		Net Growth	58	34	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	40	40	0	0
		Drops	25	39	0	0
		Net Growth	19	4	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	33	0	0
		Drops	42	20	0	0
		Net Growth	-17	14	0	0
8	Louisiana	New Clubs	1	0	0	0
		Charter Members	25	1	0	0
		New Members	23	43	0	0
		Drops	24	39	0	0
		Net Growth	25	6	0	0
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	8	17
		Drops	0	0	31	13
		Net Growth	0	0	-22	8
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	0	0	14	0
		New Members	0	0	25	116
		Drops	0	0	75	138
		Net Growth	0	0	-31	-12
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	1	1
		New Members	0	0	3	26
		Drops	0	0	44	50
		Net Growth	0	0	-38	-21
26	Missouri	New Clubs	0	1	0	0
		Charter Members	1	22	0	0
		New Members	75	47	0	0
		Drops	71	75	0	0
		Net Growth	10	-1	0	0
Total		New Clubs	4	4	0	0
		Charter Members	103	89	15	1
		New Members	451	410	36	159
		Drops	511	465	150	201
		Net Growth	95	57	-91	-25

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
2	Texas	New Clubs	10	5	0
		Charter Members	273	182	0
		New Members	1255	737	0
		Drops	1809	1412	0
		Net Growth	-173	-415	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	109	75	0
		Drops	189	201	0
		Net Growth	-68	-117	0
7	Arkansas	New Clubs	0	1	0
		Charter Members	0	27	0
		New Members	124	112	0
		Drops	199	155	0
		Net Growth	-63	-9	0
8	Louisiana	New Clubs	2	0	0
		Charter Members	86	1	0
		New Members	101	111	0
		Drops	289	172	0
		Net Growth	-96	-57	0
16	New Jersey	New Clubs	0	0	2
		Charter Members	0	0	51
		New Members	0	0	37
		Drops	0	0	337
		Net Growth	0	0	-242
20	Bermuda New York	New Clubs	0	0	1
		Charter Members	0	0	37
		New Members	0	0	175
		Drops	0	0	631
		Net Growth	0	0	-376
22	Delaware District Of Columbia Maryland	New Clubs	0	0	2
		Charter Members	0	0	49
		New Members	0	0	36
		Drops	0	0	256
		Net Growth	0	0	-157
26	Missouri	New Clubs	4	1	0
		Charter Members	111	23	0
		New Members	286	134	0
		Drops	408	365	0
		Net Growth	41	-184	0
Total		New Clubs	16	7	5
		Charter Members	472	233	137
		New Members	1875	1169	248
		Drops	2894	2305	1224
		Net Growth	-359	-782	-775

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
6	Colorado	New Clubs	1	0	1	0	0
		Charter Members	22	0	36	0	0
		New Members	253	263	197	193	124
		Drops	298	329	370	305	269
		Net Growth	6	-29	-102	-77	-119
17	Kansas	New Clubs	0	1	0	0	0
		Charter Members	1	22	3	0	0
		New Members	368	318	300	209	0
		Drops	492	483	452	386	0
		Net Growth	-73	-112	-102	-147	0
21	Arizona	New Clubs	0	0	1	0	0
		Charter Members	8	15	25	0	0
		New Members	337	273	303	0	0
		Drops	367	446	315	0	0
		Net Growth	54	-90	66	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	88	62	67	0	0
		Drops	112	125	108	0	0
		Net Growth	-21	-57	-33	0	0
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	0	1	5	2	0
		New Members	191	200	153	101	115
		Drops	227	294	267	201	241
		Net Growth	-25	-82	-97	-80	-113
40	Arizona New Mexico	New Clubs	0	1	0	0	0
		Charter Members	0	24	0	0	0
		New Members	113	100	58	0	0
		Drops	143	148	145	0	0
		Net Growth	-4	-14	-77	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	54	51	71	53	51
		Drops	128	104	76	87	105
		Net Growth	-61	-49	-1	-30	-39
37	Montana	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	20	0
		New Members	0	0	0	105	81
		Drops	0	0	0	132	112
		Net Growth	0	0	0	6	-21
Total		New Clubs	1	2	2	1	0
		Charter Members	31	62	69	22	0
		New Members	1404	1267	1149	661	371
		Drops	1767	1929	1733	1111	727
		Net Growth	-124	-433	-346	-328	-292

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	22	36	6	15
		Drops	18	35	24	23
		Net Growth	5	3	-17	-7
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	41	32	4	0
		Drops	40	32	21	0
		Net Growth	5	6	-15	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	1	2	0	0
		New Members	31	48	0	0
		Drops	35	37	0	0
		Net Growth	2	19	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	5	0	0
		Drops	10	10	0	0
		Net Growth	-2	-1	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	37	14	2	17
		Drops	23	16	20	29
		Net Growth	16	0	-17	-11
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	11	0	0
		Drops	15	15	0	0
		Net Growth	-6	-3	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	4	0	3
		Drops	15	8	1	5
		Net Growth	-10	-3	-1	-2
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	1	11
		Drops	0	0	3	8
		Net Growth	0	0	-2	4
Total		New Clubs	0	0	0	0
		Charter Members	2	3	0	0
		New Members	151	150	13	46
		Drops	156	153	69	65
		Net Growth	10	21	-52	-16

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	92	64	38
		Drops	134	155	107
		Net Growth	-32	-86	-66
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	201	85	17
		Drops	280	246	198
		Net Growth	-71	-150	-170
21	Arizona	New Clubs	0	1	0
		Charter Members	2	24	0
		New Members	175	101	0
		Drops	258	374	0
		Net Growth	-36	-204	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	33	12	0
		Drops	42	42	0
		Net Growth	-7	-24	0
38	Nebraska	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	110	52	12
		Drops	130	78	105
		Net Growth	7	-23	-88
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	8	1	0
		New Members	60	34	0
		Drops	70	86	0
		Net Growth	1	-49	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	16	4
		Drops	46	35	35
		Net Growth	-28	-17	-31
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	6
		Drops	0	0	48
		Net Growth	0	0	-42
Total		New Clubs	1	1	0
		Charter Members	31	27	0
		New Members	688	364	77
		Drops	960	1016	493
		Net Growth	-166	-553	-397

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	23	17	6	0	0
		Charter Members	815	521	214	0	0
		New Members	2006	1882	1723	0	0
		Drops	2464	3045	2376	0	0
		Net Growth	623	-315	-194	0	0
19	British Columbia Idaho Washington	New Clubs	1	2	2	0	0
		Charter Members	41	57	59	10	0
		New Members	526	523	429	425	0
		Drops	688	701	595	697	0
		Net Growth	-46	-61	-18	-182	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	62	21
		Drops	0	0	0	95	87
		Net Growth	0	0	0	-29	-62
36	California Oregon	New Clubs	1	0	0	0	0
		Charter Members	28	5	6	1	1
		New Members	286	265	263	232	138
		Drops	474	430	318	339	356
		Net Growth	-107	-107	14	-49	-161
39	Idaho Oregon	New Clubs	2	0	0	0	1
		Charter Members	46	1	0	8	24
		New Members	118	71	71	79	44
		Drops	152	155	162	154	122
		Net Growth	21	-72	-80	-43	-38
49	Alaska British Columbia Yukon Territory	New Clubs	3	0	0	0	0
		Charter Members	71	2	7	0	1
		New Members	254	249	227	0	193
		Drops	421	431	315	0	307
		Net Growth	-45	-158	-66	0	-94
50	Hawaii	New Clubs	1	0	0	0	0
		Charter Members	35	1	0	0	0
		New Members	160	105	137	0	0
		Drops	217	182	135	0	0
		Net Growth	9	-50	16	0	0
46	California Nevada	New Clubs	0	1	1	0	0
		Charter Members	30	43	22	0	0
		New Members	115	113	132	0	0
		Drops	150	269	146	0	0
		Net Growth	12	-98	26	0	0
37	Montana	New Clubs	2	0	0	0	0
		Charter Members	52	0	0	0	0
		New Members	77	97	143	0	0
		Drops	163	117	151	0	0
		Net Growth	-18	-13	8	0	0
Total		New Clubs	33	20	9	0	1
		Charter Members	1118	630	308	20	26
		New Members	3542	3305	3125	798	396
		Drops	4729	5330	4198	1285	872
		Net Growth	449	-874	-294	-303	-355

April (Only) Results

MD	GMT Area	CA 1	Apr-18	Apr-19	Apr-20	Apr-21
4	California	New Clubs	3	1	0	0
		Charter Members	73	22	0	0
		New Members	211	190	0	0
		Drops	222	150	0	0
		Net Growth	87	83	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	8	0	0
		New Members	61	65	13	0
		Drops	28	39	28	0
		Net Growth	38	41	-14	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	2
		Drops	0	0	4	9
		Net Growth	0	0	-4	-6
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	30	7	18
		Drops	19	24	9	20
		Net Growth	9	13	-1	0
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	12	6	3	8
		Drops	8	7	3	7
		Net Growth	5	1	11	2
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	22	23	0	22
		Drops	22	10	0	21
		Net Growth	5	16	0	8
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	19	0	0
		Drops	8	5	0	0
		Net Growth	8	15	0	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	9	0	0
		Drops	8	14	0	0
		Net Growth	9	-4	0	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	26	0	0
		Drops	6	15	0	0
		Net Growth	-2	13	0	0
Total		New Clubs	3	1	0	0
		Charter Members	73	33	1	0
		New Members	366	368	23	50
		Drops	321	264	44	57
		Net Growth	159	178	-8	4

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
4	California	New Clubs	8	7	0
		Charter Members	239	181	0
		New Members	871	493	0
		Drops	1787	1315	0
		Net Growth	-585	-568	0
19	British Columbia Idaho Washington	New Clubs	2	0	0
		Charter Members	60	10	0
		New Members	259	144	49
		Drops	392	349	358
		Net Growth	-34	-171	-287
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	10
		Drops	0	0	25
		Net Growth	0	0	-15
36	California Oregon	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	152	91	33
		Drops	338	184	147
		Net Growth	-167	-76	-107
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	1	2	1
		New Members	52	18	16
		Drops	61	58	63
		Net Growth	-4	-32	-34
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	123	82	0
		Drops	137	83	0
		Net Growth	-4	8	0
50	Hawaii	New Clubs	0	1	0
		Charter Members	1	34	0
		New Members	58	55	0
		Drops	158	102	0
		Net Growth	-89	-10	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	56	40	0
		Drops	124	87	0
		Net Growth	-59	-41	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	35	52	0
		Drops	68	57	0
		Net Growth	-29	-1	0

		2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
Total	New Clubs	10	8	0
	Charter Members	305	231	1
	New Members	1606	975	108
	Drops	3065	2235	593
	Net Growth	-971	-891	-443

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
11	Michigan	New Clubs	2	6
		Charter Members	95	124
		New Members	525	529
		Drops	816	852
		Net Growth	-109	-136
13	Ohio	New Clubs	2	3
		Charter Members	57	97
		New Members	530	360
		Drops	848	944
		Net Growth	-179	-421
25	Indiana	New Clubs	0	1
		Charter Members	2	38
		New Members	520	343
		Drops	662	812
		Net Growth	-71	-335
Total		New Clubs	4	10
		Charter Members	154	259
		New Members	1575	1232
		Drops	2326	2608
		Net Growth	-359	-892

April (Only) Results

MD	GMT Area	CA 1	Apr-20	Apr-21
11	Michigan	New Clubs	0	2
		Charter Members	1	37
		New Members	14	47
		Drops	54	62
		Net Growth	-37	26
13	Ohio	New Clubs	0	0
		Charter Members	1	0
		New Members	13	44
		Drops	71	70
		Net Growth	-49	-24
25	Indiana	New Clubs	0	0
		Charter Members	0	2
		New Members	13	39
		Drops	38	65
		Net Growth	-17	-17
Total		New Clubs	0	2
		Charter Members	2	39
		New Members	40	130
		Drops	163	197
		Net Growth	-103	-15

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	 2 59 60 416 -279
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	 0 2 66 372 -274
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	 0 11 43 353 -277
Total		New Clubs Charter Members New Members Drops Net Growth	 2 72 169 1141 -830

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
7	Arkansas	New Clubs	0	0
		Charter Members	32	2
		New Members	192	96
		Drops	298	334
		Net Growth	-58	-209
9	Iowa	New Clubs	1	0
		Charter Members	25	1
		New Members	398	279
		Drops	573	623
		Net Growth	-118	-304
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	244
		Drops	0	331
		Net Growth	0	-71
26	Missouri	New Clubs	0	0
		Charter Members	1	2
		New Members	399	334
		Drops	683	673
		Net Growth	-239	-296
Total		New Clubs	1	0
		Charter Members	58	5
		New Members	989	953
		Drops	1554	1961
		Net Growth	-415	-880

April (Only) Results

MD	GMT Area	CA 1	Apr-20	Apr-21
7	Arkansas	New Clubs	0	0
		Charter Members	0	0
		New Members	7	10
		Drops	16	47
		Net Growth	-9	-36
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	2	36
		Drops	18	77
		Net Growth	-12	-39
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	31
		Drops	0	26
		Net Growth	0	5
26	Missouri	New Clubs	0	0
		Charter Members	1	2
		New Members	6	34
		Drops	22	47
		Net Growth	-13	-4
Total		New Clubs	0	0
		Charter Members	1	2
		New Members	15	111
		Drops	56	197
		Net Growth	-34	-74

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 2 23 152 -123
9	Iowa	New Clubs Charter Members New Members Drops Net Growth	0 0 25 248 -215
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 1 69 252 -166
Total		New Clubs Charter Members New Members Drops Net Growth	0 3 117 652 -504

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
23	Connecticut	New Clubs	3	0
		Charter Members	85	13
		New Members	269	189
		Drops	402	368
		Net Growth	-28	-131
33	Massachusetts	New Clubs	1	2
		Charter Members	31	56
		New Members	385	167
		Drops	468	478
		Net Growth	-12	-194
44	New Hampshire	New Clubs	1	0
		Charter Members	22	4
		New Members	133	145
		Drops	200	170
		Net Growth	-28	-10
42	Rhode Island	New Clubs	0	0
		Charter Members	2	3
		New Members	67	40
		Drops	65	110
		Net Growth	10	-63
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	61	40
		Drops	73	79
		Net Growth	2	-28
41	Maine	New Clubs	1	0
		Charter Members	28	2
		New Members	106	42
		Drops	138	164
		Net Growth	6	-108
Total		New Clubs	6	2
		Charter Members	170	78
		New Members	1021	623
		Drops	1346	1369
		Net Growth	-50	-534

April (Only) Results

MD	GMT Area	CA 1	Apr-20	Apr-21
23	Connecticut	New Clubs	0	0
		Charter Members	3	3
		New Members	19	23
		Drops	14	22
		Net Growth	10	6
33	Massachusetts	New Clubs	0	0
		Charter Members	1	2
		New Members	16	8
		Drops	27	25
		Net Growth	0	-9
44	New Hampshire	New Clubs	0	0
		Charter Members	1	1
		New Members	10	13
		Drops	9	4
		Net Growth	3	12
42	Rhode Island	New Clubs	0	0
		Charter Members	0	0
		New Members	0	6
		Drops	3	51
		Net Growth	-3	-43
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	4	4
		Drops	2	5
		Net Growth	2	0
41	Maine	New Clubs	0	0
		Charter Members	1	0
		New Members	3	2
		Drops	3	10
		Net Growth	2	-8
Total		New Clubs	0	0
		Charter Members	6	6
		New Members	52	56
		Drops	58	117
		Net Growth	14	-42

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
23	Connecticut	New Clubs	1
		Charter Members	33
		New Members	96
		Drops	170
		Net Growth	-24
33	Massachusetts	New Clubs	0
		Charter Members	1
		New Members	48
		Drops	257
		Net Growth	-188
44	New Hampshire	New Clubs	1
		Charter Members	25
		New Members	60
		Drops	108
		Net Growth	-20
42	Rhode Island	New Clubs	0
		Charter Members	0
		New Members	1
		Drops	23
		Net Growth	-22
45	New York Vermont	New Clubs	0
		Charter Members	1
		New Members	5
		Drops	12
		Net Growth	-3
41	Maine	New Clubs	0
		Charter Members	1
		New Members	8
		Drops	56
		Net Growth	-45
Total		New Clubs	2
		Charter Members	61
		New Members	218
		Drops	626
		Net Growth	-302

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
51	Puerto Rico U S Virgin Islands	New Clubs	2	0
		Charter Members	60	14
		New Members	176	195
		Drops	430	291
		Net Growth	-186	-67
60	Various	New Clubs	0	0
		Charter Members	1	12
		New Members	174	317
		Drops	200	183
		Net Growth	-2	179
Total		New Clubs	2	0
		Charter Members	61	26
		New Members	350	512
		Drops	630	474
		Net Growth	-188	112

April (Only) Results

MD	GMT Area	CA 1	Apr-20	Apr-21
51	Puerto Rico U S Virgin Islands	New Clubs	1	0
		Charter Members	25	0
		New Members	7	47
		Drops	12	12
		Net Growth	20	38
60	Various	New Clubs	0	0
		Charter Members	0	11
		New Members	16	86
		Drops	11	18
		Net Growth	6	90
Total		New Clubs	1	0
		Charter Members	25	11
		New Members	23	133
		Drops	23	30
		Net Growth	26	128

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
51	Puerto Rico U S Virgin Islands	New Clubs Charter Members New Members Drops Net Growth	3 37 88 124 10
60	Various	New Clubs Charter Members New Members Drops Net Growth	0 0 78 164 -78
Total		New Clubs Charter Members New Members Drops Net Growth	3 37 166 288 -68

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
18	Georgia	New Clubs	0	4
		Charter Members	1	110
		New Members	316	301
		Drops	434	524
		Net Growth	-77	-86
31	North Carolina	New Clubs	0	1
		Charter Members	25	36
		New Members	302	214
		Drops	575	527
		Net Growth	-189	-226
32	South Carolina	New Clubs	0	1
		Charter Members	5	31
		New Members	177	176
		Drops	360	338
		Net Growth	-147	-98
35	Aruba Bahamas Florida	New Clubs	1	6
		Charter Members	42	172
		New Members	463	613
		Drops	801	623
		Net Growth	-110	276
Total		New Clubs	1	12
		Charter Members	73	349
		New Members	1258	1304
		Drops	2170	2012
		Net Growth	-523	-134

April (Only) Results

MD	GMT Area	CA 1	Apr-20	Apr-21
18	Georgia	New Clubs	0	0
		Charter Members	0	0
		New Members	9	37
		Drops	47	54
		Net Growth	-38	-16
31	North Carolina	New Clubs	0	0
		Charter Members	0	0
		New Members	17	27
		Drops	38	56
		Net Growth	-18	-26
32	South Carolina	New Clubs	0	0
		Charter Members	0	0
		New Members	4	24
		Drops	21	25
		Net Growth	-13	3
35	Aruba Bahamas Florida	New Clubs	1	2
		Charter Members	21	47
		New Members	12	63
		Drops	46	43
		Net Growth	-10	88
Total		New Clubs	1	2
		Charter Members	21	47
		New Members	42	151
		Drops	152	178
		Net Growth	-79	49

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	1 24 48 186 -108
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	0 0 46 259 -203
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	0 2 21 171 -139
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	1 25 46 474 -378
Total		New Clubs Charter Members New Members Drops Net Growth	2 51 161 1090 -828

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
12	Tennessee	New Clubs	1	1
		Charter Members	35	28
		New Members	271	273
		Drops	487	467
		Net Growth	-115	-123
30	Mississippi	New Clubs	1	0
		Charter Members	25	1
		New Members	133	100
		Drops	290	195
		Net Growth	-118	-52
34	Alabama	New Clubs	1	2
		Charter Members	28	61
		New Members	244	200
		Drops	351	371
		Net Growth	-62	-69
43	Kentucky	New Clubs	1	0
		Charter Members	23	0
		New Members	190	155
		Drops	367	375
		Net Growth	-128	-198
Total		New Clubs	4	3
		Charter Members	111	90
		New Members	838	728
		Drops	1495	1408
		Net Growth	-423	-442

April (Only) Results

MD	GMT Area	CA 1	Apr-20	Apr-21
12	Tennessee	New Clubs	0	0
		Charter Members	0	0
		New Members	9	28
		Drops	29	40
		Net Growth	-19	-10
30	Mississippi	New Clubs	0	0
		Charter Members	0	0
		New Members	8	17
		Drops	6	11
		Net Growth	2	6
34	Alabama	New Clubs	0	0
		Charter Members	0	0
		New Members	21	22
		Drops	14	15
		Net Growth	7	9
43	Kentucky	New Clubs	0	0
		Charter Members	2	0
		New Members	6	20
		Drops	18	34
		Net Growth	-10	-10
Total		New Clubs	0	0
		Charter Members	2	0
		New Members	44	87
		Drops	67	100
		Net Growth	-20	-5

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 2 27 263 -214
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 22 115 -86
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 0 33 92 -55
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 2 14 143 -118
Total		New Clubs Charter Members New Members Drops Net Growth	0 4 96 613 -473

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021
19	British Columbia Idaho Washington	New Clubs	1
		Charter Members	18
		New Members	299
		Drops	617
		Net Growth	-223
Total		New Clubs	1
		Charter Members	18
		New Members	299
		Drops	617
		Net Growth	-223

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021
N	Maine	New Clubs	0
		Charter Members	0
		New Members	8
		Drops	22
		Net Growth	-13
Total		New Clubs	0
		Charter Members	0
		New Members	8
		Drops	22
		Net Growth	-13

